

Andy Cawston
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Summary I am a natural and popular leader who has established and is leading the New Zealand operations of a major worldwide not-for-profit, community-based organization, from the ground-up. Politically-astute and comfortable operating in political environments, I develop and maintain extensive contact networks and am constantly seeking to “add to the collection”. I am comfortable working at Chief Executive / Board level, have good written and verbal skills, and enjoy public speaking.

Areas of Expertise *My areas of strength are:*

- Leadership, Board governance and staff development
- Strategy development
- Crisis management, business continuity and disaster recovery
- Media, promotion and advocacy
- Relationship development and management
- Political environments
- Consultation and Facilitation
- Project management and risk management
- Public safety and Local Government issues

Experience INTERNATIONAL ALLIANCE OF GUARDIAN ANGELS NZ 2005-Present
Chairman and CEO
Established Guardian Angels in New Zealand

- Community Safety
- Youth services
- Anti-bullying program
- Volunteer training
- Neighborhood patrols
- Advocacy

See www.guardianangels.org.nz for information surrounding our New Zealand not-for-profit organization, and www.guardianangels.org for our International website.

Our organization provides Public Safety outcomes by engaging community members to volunteer to proactively deter crime and criminal activity in their neighborhoods. Unlike many similar organizations, ours focuses upon providing direct interventions at street level by engaging with people involved in unlawful activity. While we prefer to use communication and “people skills” to deter crime we will, if necessary, detain perpetrators for the Police using the provisions in the NZ Crimes Act 1961 to carry out a “citizen’s arrest”.

As the Chief Executive for New Zealand, I am responsible delivering the NZ Board of Trustees strategies for leadership, funding, growth, program development and delivery, marketing and risk management.

As Chairman I am responsible for overall Board Governance and liaison with the International Alliance worldwide.

OLYMPIC SOFTWARE LIMITED

2005-2006

Business Development Manager

Secured new clients and new business.

I was responsible for growth and profitability of Olympic Software's client portfolio. Sought new business and managed contestable bids, devising business-specific solutions to client needs. My achievements included:

- securing Liquor King as a new financials software client
- securing ITM Co-Operative Support Office as a new financials software client

FUJITSU NEW ZEALAND LIMITED

2004-2005

Strategic Account Manager Local Government

Maintained existing Local Government Client Base and developed new client business within Local Government sector.

My achievements included:

- Securing "Preferred Vendor" status with Manukau City Council in a hotly-contested public bid (worth est. \$3.5M over 3 years)
- Re-securing loss-recovery for Auckland Regional Council's 3-year annual hardware procurements by resolving significant delivery issues on behalf of the client (worth +\$100K / annum)
- Ma existing relationships with 13 NZ-based Local Government Clients

WAITAKERE CITY COUNCIL

2002-2003

Manager Executive Suite

Managed all aspects of the Chief Executive's interfaces between Elected Members, the Directors, and Council ratepayers.

In this role I:

- Assisted Chief Executive to measure, report and achieve his KPIs
- Represented Chief Executive at key meetings that he could not attend
- Managed the Executive Office staff
- Investigated and resolved difficult ratepayer issues on behalf of the Chief Executive, some of which had been festering for many years

PRICEWATERHOUSECOOPERS NEW ZEALAND

1998-2002

Senior Manager Global Risk Management Solutions

Responsible for delivery and financial viability of engagements to clients of the Firm, and specialized in the Local Government sector.

- Delivered crisis management engagements as a member of the *PricewaterhouseCoopers Global Center of Excellence for Crisis Management, Business Continuity and Disaster Recovery*, using the FastTrack® methodology
- Performed business development and sales
- Managed the Firm's national Y2K Compliance Program

During this time my partner sent me to the *2001 PwC New Zealand Leadership Challenge*, a development course designed for senior managers, where I scored at the top of our class.

COOPERS & LYBRAND 1997-1998
Senior Manager General Consulting
Responsible for finding and delivering Client engagements within the Management Consulting practise.

- Managed projects
- Performed management consulting engagements
- Performed business development and sales
- Specialized in Local Government and core infrastructure sectors

UNISYS NEW ZEALAND LIMITED 1994-1997
Management Consultant
Delivered Client engagements, including:

- Management consulting
- Project management
- Bid management
- Risk management
- Specialized in the Unisys TeamMethod™ suite of delivery methodologies

I received two achievement awards for projects delivered to ASB Bank

Board Memberships	INTERNATIONAL ALLIANCE OF GUARDIAN ANGELS NZ CHARITABLE TRUST	2005-Present
	MANGERE EAST FAMILY SERVICES CENTRE <i>Member, Finance Committee</i>	2009-Present
	WALSH TRUST <i>Member, CEO Performance Evaluation Committee</i>	2008-Present
	WAITAKERE SDA SCHOOL TRUST	2007-Present
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Education	BRITISH COLUMBIA INSTITUTE OF TECHNOLOGY National Diploma of Technology <i>School of Business (Information Systems)</i>	1981-1984
	PORT MOODY SENIOR SECONDARY Graduation with Honors <i>Honor Roll, Grade 11</i> <i>Honor Roll, Grade 12</i>	1979-1981
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Memberships	BCIT Alumni Association	1984-Present
	PricewaterhouseCoopers Alumni Association	2002-Present
	#500 Lodge Of The Liberal Arts (<i>Master Mason</i>)	2005-Present
	International Alliance Of Guardian Angels (<i>National Director</i>)	2005-Present
	The Free Republic Forum	2006-Present

Hobbies & Interests	Leadership development, community issues, volunteerism, personal development, motivational speaking, martial arts, German Shepherd training, politics (local, national and international), law, classical music, reading, languages, Freemasonry
References	On Request
